From: Jay Henry

Sent: Friday, January 20, 2017 1:50 PM

**To:** Mel Clemmons **Subject:** Testimonial

I believe you have already spoken with at least 3 Allstate agents that I referred to you for potential services.

Your agency brokerage service is unique and valuable as I am not aware of any other broker that has the depth of contacts with lenders and how the Allstate organization works with transfers of agencies. Your services were especially valuable to my buyer's financing requirements and he probably would have paid a much higher rate and terms if you were not involved in making the right introductions and provided regular encouragement to him during the process.

Your entire staff was good with follow up and follow throughs, and I especially appreciated the understanding of the CSRP and various other reports that are unique to an Allstate agency. I would gladly recommend SAMM Consulting to any agency considering selling their business. Have them call or send and email to

Jayhenry952@gmail.com