

From: Matt Pruitt]

To: Mel Clemmons <mel@sammconsulting.com>

Subject: Re: Referral Letter

SAMM Consulting,

Your staff played an integral part in negotiating and helping me close on a recent deal that has helped me expand my footprint and really grow my business. From the initial contract, through the close of the sale, SAMM Consulting was available at all hours of the day, 7-days a week to answer and get data needed to close the deal.

I have found that these types of negotiations can be difficult and contentious but SAMM Consulting does a great job in working with both parties to deliver a win-win for everybody. I will definitely use SAMM Consulting again and recommend you to anyone considering buying or selling their agency.

Regards,

Matt Pruitt