

Dear Mel

I want to thank you and your associates for facilitating the recent sale of my Allstate agency. I have been very impressed with how stress-free and gratifying it was to work with you. After starting our search for candidates a few months ago, you found an excellent buyer in Fred White. Once we began our negotiations with Mr. White, we found the process very easy and smooth. We especially want to thank Nicole, from your office, for being so pleasant to work with during the sale of my agency. I look forward to doing business with you in the future, in addition to what we have already accomplished.

I can be reached at your convenience.

Sincerely,

Nick Wamboldt