

In 3Q 2021, I was approved to purchase a larger Allstate agency, with a closing date of 12/31/21. The selling agent had already engaged SAMM Consulting, and at first I was concerned that having a broker in the process would only slow the process down. To the contrary, Mel and Nicole got the bank moving when they were unresponsive and helped us navigate the paperwork when we couldn't get answers anywhere else. Things were going smoothly until I came down with COVID three weeks before the closing. I thought we would have to delay the closing, because I was bedridden for the entire three weeks and barely able to talk on the phone. Yet the closing went through on time, in large part because of the efforts of the SAMM Consulting team. I would highly recommend SAMM Consulting to anyone looking to buy or sell an Allstate agency.

Sincerely,

Whitwell C. Kelly