



February 29, 2016

Samm Staffing & Consulting
1853 Piedmont Rd #300
Marietta, GA 30066

To Whom It May Concern:

I wanted to take a moment to share some feedback with you regarding the services that your agency offered to me once I decided to pursue the Exclusive Agent/Agency Owner opportunity with Allstate Insurance.

First of all, I did not even know where to begin once I decide to pursue the Exclusive Agent opportunity with Allstate. Mel Clemmons and his staff took the time to pair me up with the best contacts within the Allstate recruiting process. After I successfully passed the vetting process, Mel and his staff presented several books of business that were for sale within the county where I resided. They assisted me with making a well informed decision by providing me with relevant reports such as retention reports, total household reports, monoline reports, etc so I could fully assess the book of business that was presented to me.

The firm also paired me up with a lending institution and this proved to be very helpful because the approval/closing process was very seamless.

I opened my agency on August 1, 2015 and we grew over 350 items in 5 short months and qualified for Inner Circle Elite for 2015. I am so happy that we made the decision to purchase a book of business. I took the time to personally call the majority of the customers within the first 60 days and I was able build a great rapport with many of the customers and this lead to so many referrals for our agency.

Again, I am thankful that I contacted Samm Staffing & Consulting once I decided to become an Exclusive Agent with Allstate. It was the best decision that I made for my agency. I will definitely send referrals to this firm.

Sincerely,

Yolanda Harris
Agent/Owner